

## Message Text

UNCLASSIFIED

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ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----014818 310300Z /63

R 301519Z MAY 78  
FM AMEMBASSY CARACAS  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2457  
AMCONSUL MARACAIBO POUCH

UNCLAS CARACAS 4846

PASS TO: ITA/BED/OED/MEPD

E.O. 11652: N/A  
TAGS: BEXP, BENC, VE  
SUBJ: PRODUCT OPPORTUNITY: CIRCUIT BREAKERS

1. PROJECT NAME: 138 KW POWER CIRCUIT BREAKERS, ENELVEN BID DDR-78-004.

2. BRIEF DESCRIPTON: ENERGIA ELECTRICA DE VENEZUELA (ENELVEN)  
HAS ISSUED A CALL OT PREQUALIFY FIRMS FOR THE SUPPLY OF APPROXIMATELY  
TWENTY FIVE THREE-PHASE CIRCUIT BREAKERS WITH THE FOLLOWING  
CHARACTERISTICS:

NOMINAL VOLTAGE 138 KV  
NOMINAL CURRENT 2,000 A  
NOMINAL CIRCUIT BREAKER CAPACITY,  
SYMMETRICAL 10,000MVA  
B.L.L. 650 KV  
NOMINAL CIRCUIT BREAKET TIME 3 CYCLES  
FREQUENCY 60 CYCLES/SEC.

3. EXECUTING AGENCY/PROJECT MANAGER:  
C.A. ENERGIA ELECTRICA DE VENEZUELA (ENELVEN)  
CALLE 79 NO. 62A-54 (FRENTE HIPODROMO LA LIMPIA)  
URBANIZACION LOS OLIVOS  
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MARACAIBO, ESTADO ZULIA, VENEZUELA

4. STATUS OF PROJECT/ANTICIPATED BID DATES: FIRMS INTERESTED IN PRE-  
QUALIFYING FOR THIS BID MUST PROVIDE AN ORIGINAL AND COPY OF  
THE DOCUMENTS LISTED BELOW TO ENELVEN AT 15:00 HOURS ON JUNE 16,  
1978 IN:  
SALON DE ENTRENAMIENTO

CENTRO DE OPERACIONES TOELINDO ALVAREZ

AMPARO, MARACAIBO, ESTADO ZULIA

VENEZUELA

REQUIRED DOCUMENTS ARE:

(A) A FIRM'S LETTER OF INTENT TO PARTICIPATE IN BID.

(B) A CERTIFICATION OF REPRESENTATION, IN THE CASE OF FOREIGN  
MANUFACTURERS WHICH PARTICIPATE VIA A REPRESENTATIVE.

(C) PRODUCT CATALOGUES.

(D) INFORMATION ON THEIR PLANT'S PRODUCTION CAPACITY.

(E) EVIDENCE OF SATISFACTORY MANUFACTURE AND SUPPLY OF SIMILAR  
EQUIPMENT, INDICATING DATE AND PLACE OF INSTALLATION AND NAME OF THE  
FIRM(S) WHICH RECEIVED THE EQUIPMENT.

(F) TEST RESULTS OF THE EQUIPMENT TO BE OFFERED.

(G) UPDATED INFORMATION OF THE MANUFACTURER'S OR DISTRIBUTOR'S  
TECHNICAL AND FINANCIAL CAPACITY. THOSE FIRMS WHICH HAVE SUPPLIED  
SIMILAR EQUIPMENT TO ENELVEN WITHIN THE LAST THREE YEARS WILL ONLY  
NEED TO PRESENT A LETTER OF INTENT TO PARTICIPATE IN BID.

5. ESTIMATED PROJECT COST/FOREIGN CONTENT: EMBASSY'S ROUGH ESTIMATE  
OF THE TOTAL COST OF THESE CIRCUIT BREAKERS IS \$850,000.

6. COMPETITIVE FACTORS: THIS TYPE OF CIRCUIT BREAKER IS NOT  
PRODUCED

LOCALLY. COMPETITION CAN BE EXPECTED FROM JAPANESE AND EUROPEAN  
SUPPLIERS. U.S. FIRMS INTERESTED IN THIS BID AND WITHOUT A LOCAL  
REPRESENTATIVE MAY WISH TO CONTACT:

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J.J. MARTINEZ Y ASOCIADOS

CALLE 77 NO.9B-21

EDIFICIO BUENOS AIRES

APARTADO POSTAL 389

MARACAIBO, ESTADO ZULIA

VENEZUELA

TELEX: 62204. PHONE: (061) 71201

FOR ASSISTANCE IN SUBMITTING PRE-QUALIFICATION DOCUMENTS.

VAKY

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 may 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978CARACA04846  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780226-0798  
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**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 2781111  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY: CIRCUIT BREAKERS  
**TAGS:** BEXP, BENC, VE  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014